

Evaluation Criteria
Long-Term Care Planning Grant Proposal
Wisconsin Department of Health & Family Services Revised 11-11-05

Specification	Benchmark
Applicant Organization and Contact: (List all planning partners which have confirmed their intent to participate. List the organization that will manage funds and a contact person with address, telephone, email, and fax.)	Preference will be given to partners who indicate managed care experience, especially in regard to long-term care. Maximum Points = 2
Planning Grant Request: (Indicate amount of funds requested. Note intended planning outcome, process, and timetable. Indicate what entity will facilitate/lead planning.)	Preference will be given to proposals that include a plan that is clear and likely to succeed in achieving outcomes that are consistent with the State's goals as articulated in the RFI/RFP. This includes, for example, development of the elements essential in a managed care environment. Maximum Points = 2
Area: (Note geographic region, the area population, and the estimated covered lives for a managed care organization offering integrated long-term/health care on a financially sound basis.)	Preference will be given to proposals that are multi-county that include significant numbers of long-term care program participants. Maximum Points = 2
Background: (Provide a preliminary, brief description of the current long-term care delivery system, the extent to which health/long-term care is now coordinated or integrated, and the positive opportunities and the barriers to integration and long-term care reform in this area.	Preference will be given to proposals that exhibit an understanding of current local systems and barriers to expansion of managed care. Maximum Points = 2
Planning Partners and Resources: (Identify the partners and resources that will be engaged in strategic planning for a local or regional long-term care system with the capacity to meet most long-term care needs with community-based services. Describe how consumers will be actively engaged in planning.)	Preference will be given to proposals that include commitment from the full range of key partners, including consumer representatives, necessary for successful planning, and that also commit some partner resources to the planning or development process. Maximum Points = 3

<p>Coordination/Integration with Current Initiatives: Describe coordination between this planning effort and the local Aging and Disability Resource Center (ADRC), where one exists or is being planned through a state ADRC Planning Grant. Describe relationship of this effort to existing managed long-term care programs or related initiatives in this geographic area (Family Care, Partnership, and SSI Managed Care models).</p>	<p>Preference will be given to proposals that indicate that planning will address development of ADRC(s), as appropriate, and will link to and/or learn from existing managed care organizations. Maximum Points = 4</p>
<p>Readiness for Managed Care: Indicate potential readiness of partners to move into long-term managed care and the likely timetable for proceeding. Note organizational strengths or intentions relative to the development of business systems necessary for managed long-term care and health care.</p>	<p>We are interested in serving frail elders and persons with developmental disabilities, physical disabilities or mental health needs. Preference will be given to proposals that serve people with disabilities, not solely people who are elderly. Maximum Points = 3 Preference will be given to organizations that evidence existing financial capacity to launch new managed care endeavors. Maximum Points = 2 Preference will be given to organizations with partners <i>currently operating</i> managed care programs in Wisconsin or elsewhere. Maximum Points = 4</p>
<p>Budget: Provide a preliminary budget for planning including use of requested state funds and the total budget. Note any matching funds including in-kind match. Note key deliverables and due dates associated with the budget.</p>	<p>A budget must be submitted that correlates the funding requested with deliverables and time line specified in the proposal. Maximum Points = 1</p>
<p>Closing: Provide a short statement summarizing why this planning process is the optimum approach to moving toward reformed long-term care in this particular region.</p>	<p>Preference will be given to proposals that illustrate an approach that is sufficiently comprehensive and detailed to demonstrate that the Department's goals for reform will be advanced. Maximum Points = 5</p>

Total Maximum Points = 30